

# Paper Landscapes: A Visualization Design Methodology

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## Abstract

*Paper landscape refers to both a iterative design process and a document as an aid to the design and development process for creating new information visualizations. A paper landscape engages all stakeholders early in the process of creating new visualizations and is used to solicit input; clarify ideas, features, requirements, tasks; and obtain support for the proposal, whether group consensus, market validation or project funding.*

## 1. Introduction

Information visualizations have a wide range of potential representations and interactions. Hundreds of visualization have been proposed and presented at InfoViz over the last ten years, and hundreds more have been built at universities and visualization companies.

Often, visualizations are the result of multiple professional disciplines, such as technologists, data specialists, visualization specialists and intended users. With multiple stakeholders in the project, there can be significant differences in design intent that are not apparent while either discussing or referring to written visualization specifications. Uncovering differences in understanding early during the project lifecycle reduces risks and costs associated with the project and increases the confidence in the ability to deliver the target solution.

William Wright [Wri95,97] coined the term paper landscape in the early 1990s. A paper landscape refers to both a methodology and a document as an aid to the design and development process for creating new information visualizations. The paper landscape records in a visual document the target visualization thereby making visible what may be otherwise vague design intent. For example, a stakeholders may agree on a “map” component within a visualization, but one stakeholder may anticipate a choropleth map while another user may anticipate a map with geographically located markers. If this is not resolved prior to coding the application, the level of effort to adjust the visualization and associated cost will be greater later in the project cycle. In addition, the paper landscape document acts as a design aid, enabling designers and stakeholders to record, explore and evaluate various design alternatives; and facilitates discussion for collecting feedback into an iterative design process.

In addition to the visual representation, a paper landscape document records the key goals of the visualization and the primary interactions; as shown in figure one. As a result, the paper landscape is a concise, easy to understand, self contained description of the overall visualization project.

## 2. Related work

The design process for creating information visualizations has not been extensively documented, perhaps because the process already occurs in some intuitive form in most projects. With the perspective of having created hundreds of paper landscapes at Visual Insights, the process has been identified and at times become somewhat formalized as well as taught to new staff members and key clients.

### Architecture, Animation and Design

Many early employees at Visual Insights have educational and professional backgrounds in design.

Drawings and sketches are used throughout traditional design processes both to record ideas and as an aid to thinking about the design. These drawings and sketches are highly iterative evolving through several stages of development. Early stage “design drawings” record the key attributes of the intended object including form and function thus aiding communications with stakeholders such as clients, engineers, and review boards.

### Human Computer Interaction

The development of interactive software typically requires iterative design practices to incorporate feedback early in the software lifecycle to inform design decisions that affect usability. [Dix93]. The field of human computer interaction (HCI) recognizes a wide variety of techniques for capturing user feedback very early in the software design process, including rapid prototyping techniques, such as paper mockups, story boards [Gou90], wizard of oz techniques, simulations and limited functionality applications.

Iterative design and feedback techniques such as paper mockups and storyboards are also valuable to the overall design process by capturing design rationale; as a record of various design decisions, design trade-offs between alternatives, and capturing context [Dix93].

# Visible Y2K

## Do you really know your Y2K enterprise status?

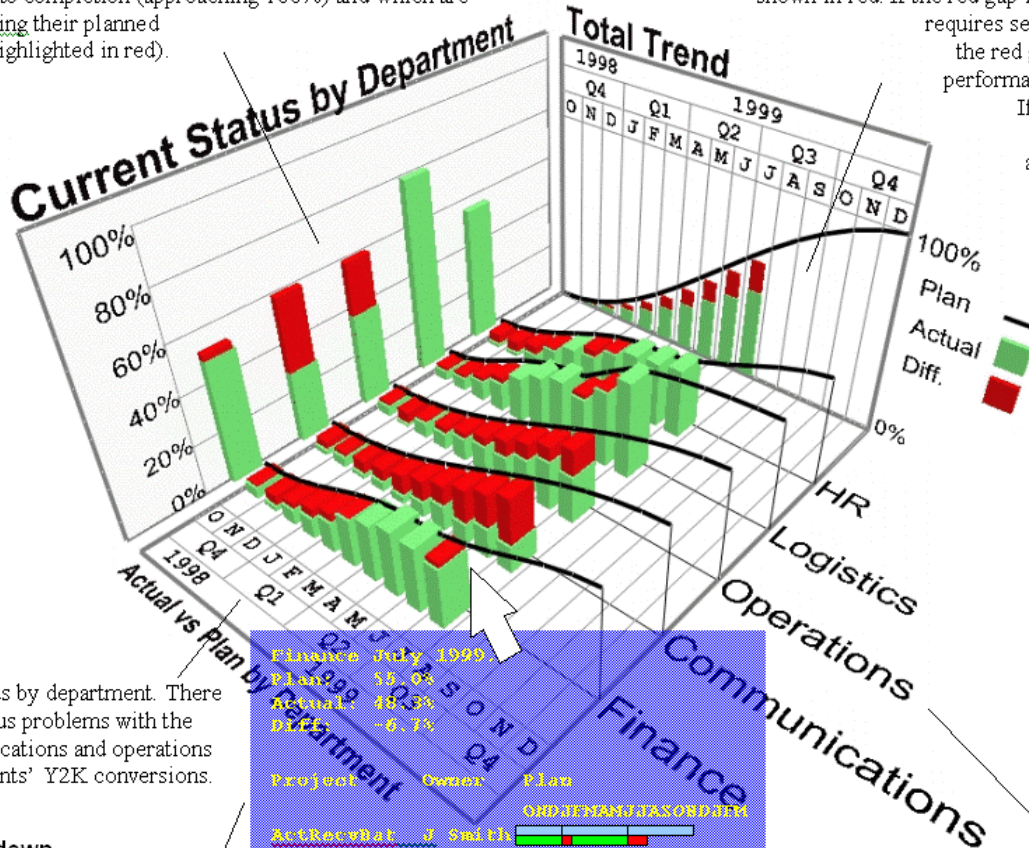
See the whole picture and identify risks on a single screen. Reveal incomplete or inaccurate status information. Track trends across projects and departments. Enable contributors to review and validate the enterprise perspective.

### 1. Current Status Wall

See the current status by department, whether tracking Y2K by hour, day or month. Automatically see which departments are close to completion (approaching 100%) and which are not meeting their planned targets (highlighted in red).

### 2. Trend wall

See the overall performance over time. Plan is shown as a black line, the actual shown as green bars. The difference is shown in red. If the red gap is widening, Y2K requires serious attention. If the red gap is narrowing, performance is improving. If there is no red – all is proceeding according to plan!



### 3. Floor

See trends by department. There are serious problems with the communications and operations departments' Y2K conversions.

### 4. Drill-down

Point at any bar for a summary, and see the individual projects, including a simple diagram of phases, milestones and slippage between planned and actual delivery dates.

### 5. Slice

Use menus to choose from other project attributes, such as the different Y2K phases your organization uses, or replacing departments with other project groupings.

### Result

Management has an overall view of high level status, a forecast of completion, and ability to drill-down to determine key issues. Project managers can evaluate their performance and better coordinate across teams with a big picture.

Figure 1. Visible Y2K paper landscape.

## Visualization Guidelines

HCI recognizes rules, guidelines and standards can significantly enhance usability. In the field of information visualization, Bertin [Ber83,00], Tufte [Tuf83,90,96], Cleveland[Cle85] and others are recognized as for their contribution to visualization guidelines.

Bertin organizes the visual and data elements that are central to the mapping of data to visual representations and presents a set of rules within this organized framework. Tufte presents numerous case studies and consolidates findings into a series of guidelines. Similarly Cleveland, MacKinlay [Mac86], Brath [Bra97] and others [Rot94, Chu96, Zho96] have presented various other case studies and guidelines as well.

### 3. Creating a paper landscape

Designing a visualization requires a diverse set of skills:

- *Software application design* - what can and cannot be programmed. Knowledge of object-oriented programming, databases and the graphics programming are ideal.
- *User interface design* – how to map workflows into logical screens and interface components. A user interface designer with expertise in direct manipulation interfaces is desirable.
- *Visual design* - what works visually. Typically a graphic designer or architect with some visualization experience is desired.
- *Business requirements* - what questions need to be answered by this visualization. A business analyst or an end-user can usually articulate the deficiencies in their current processes.

Since it is unlikely that any one person has all the above abilities, the design of a visualization is typically a multi-disciplinary task involving the participation of a team of people.

Designing a paper landscape is an iterative process. A typical iteration will:

- *Collect requirements*, e.g. explicitly ask for requirements; or review existing analysis techniques with attention to areas of difficulty.
- *Propose possible designs*, e.g. sketch a concept on a whiteboard; or view an example visual; or walkthrough a demonstration of an existing related visualization
- *Test the design*, e.g. walkthrough a workflow; or consider how the design handles particular data scenarios, such as negative data values, null data, etc.
- *Collect feedback*, e.g. comments in a meeting within the design team; or formal review meetings with management, and customers; or informal, on-going email threads.

In the earliest stages, these iterations will be fast, typically done in a group setting using tools such as pen and paper, whiteboards, and interactive demos. In successive iterations the cycle will become slower, using more care and detail in the mockup of the visual design.

Software creating detailed visual mockups include categories such as:

- *Basic drawing*, such as Microsoft Word and Powerpoint
- *Illustration*, such as Corel Draw or Adobe Illustrator
- *Multimedia*, such as Powerpoint or Macromedia Flash
- *Rapid prototyping*, such as Visual Basic or Visual Insights Studio. AVS Express and VTK are likely useful as well.

We have not used general purpose 3D nor CAD tools. The effort has been too great to learn these tools in past attempts, and the speed of assembling a scene for the designer too slow.

The number of iterations varies with each project. In some projects, this phase has been completed in days. In one recent project, this phase required 6 months, due to changing data availability, which impacted the requirements for the visuals. Many man months worth of software development were saved by staying in a paper landscape phase.

A paper landscape is essentially finished when the team reaches a consensus on the design. In addition, the team should be aware that the design may still iterate (successively refined) through the development; for example, to accommodate unexpected data found during the implementation; or visual enhancements, etc.

### 4. Elements of a paper landscape

A simple paper landscape titled “Visible Y2K” is shown in figure 1. Paper landscapes generally contain the following information, all shown in this example.

#### 4.1. Title

An easy way for everyone involved in a project to simply refer to it by a name. If a project fractures into a number of different designs, design alternatives or phases, titles are a means to easily refer to different groups of design ideas with a single label. In this case “Visible Y2K” immediately conveys what the visualization is about.

#### 4.2. Goal

One paragraph outline of the key goals and/or the key business questions that the visualization is intended to answer. In this case, the key issue is “do you know your Y2K enterprise status?” Managers were worried in 1998 that they did not understand their Y2K project status. Subsequent points identify the issues in more detail, e.g. “See the whole picture and identify risks on a single screen” relates to the issue of dealing with massive spreadsheets and project plans that many Y2K project managers attempted to use but did not provide high level overviews.

#### 4.3. Visual Diagram

A diagram in the center depicts the key visual elements of the visualization, including important interaction elements such as key dialog boxes and other components elements that may be located in separate windows. Items in the diagram should be labeled as they would in the

intended application to facilitate understanding of the visual scene. Legends should be included if these are important. Visual accuracy, such as perspective and relative sizes of objects is not critical, particularly at early stages.

#### **4.4. Description Sequence**

For any visualization with more than a simple chart, it is important to provide the viewer with a description of the visualization. A numbered sequence can be used to provide an incremental framework for understanding the application, as well as one potential workflow for accomplishing a simple task.

##### **4.4.1. What is initially visible**

Prior to explaining any interactions, it is important to first explain what is visible. Explaining physically and logically separate areas of the visualization provides a means for the viewer to begin to construct a mental model of the application.

In each numbered element, the description first provides a name to the scene element (used to facilitate discussion). Then the initial sentence typically describes the element (e.g. Back wall shows current status by department). Further sentences describe the semantics of the visual (e.g. green bars indicate status OK and red bars indicate project lateness). Successive sentences may introduce interactive elements.

In this Y2K example, the walls and floors are explained in the first three numbered items.

##### **4.4.2. What the interactions are**

Subsequent steps outline interactions. In the Y2K example, the first interaction shows a “brushing” event. Brushing is an interactive technique for displaying quantitative data [Cle85].

##### **4.4.3. Description of sample workflow(s)**

Workflow can be implicit, through the description sequence or made explicit. In applications supporting multiple workflows it is valuable to point out different workflows, as different viewers may have different workflows in mind.

#### **4.5. Technical considerations/limitations/tradeoffs**

Technical considerations may limit the visualization application, for example, certain data may not be available, or response times for some events may jeopardize the utility of those interactions. These issues should be explicitly stated, thereby encouraging alternate solutions to be discussed.

#### **4.6. Results**

As a result of the visualization, the end-user will gain some benefits, implied in the initial goal. A results section should show how the goal is achieved through the use of the proposed visualization.

### **5. Example of paper landscape development at Statistics Canada**

Statistics Canada is a national agency with the responsibility to collect, compile, analyze, abstract and publish information spanning the entire social and economic landscape of Canada. The agency sells over 1.2 million publications annually, and has a staff of over 2,200 including analysts and other professionals who specialize by industry and social disciplines.

The Monthly Survey of Manufacturers department uses Visual Insights to analyze data from thousands of companies. Errors and omissions must be eliminated from the sample as early in the process as possible. Since this data is used as the basis of modeling a national perspective, the effect of erroneous data is magnified.

Survey analysts use extensive statistical reports to seek out anomalies in the data. These are then used in conjunction with spreadsheets and charts to review and present survey results to management. Hundreds of published cells within which the data resides need to be reviewed in order to substantiate the data.

Over the course of one year, Visual Insights worked together with Statistics Canada to collect requirements, design and implement a visualization for the Monthly Survey of Manufacturers to facilitate this review of data.

#### **5.1. Initial Paper Landscape Design**

The initial contact with Statistics Canada was a meeting to provide an understanding of Visual Insights capabilities. Monthly Survey of Manufacturers outlined the nature of data – multiple timeseries of 11 different measures for 11,000 companies organized by geographic region and Standard Industry Classification (SIC codes); and high level requirements, such as the need to compare multiple timeseries simultaneously, at both the level of individual companies and at intermediate aggregations.

Based on this initial meeting a paper landscape was produced to respond to a “Request for Proposal” (RFP); and to be used in subsequent meetings to draw out discussion from the various participants. This paper landscape is shown in Figure 2.

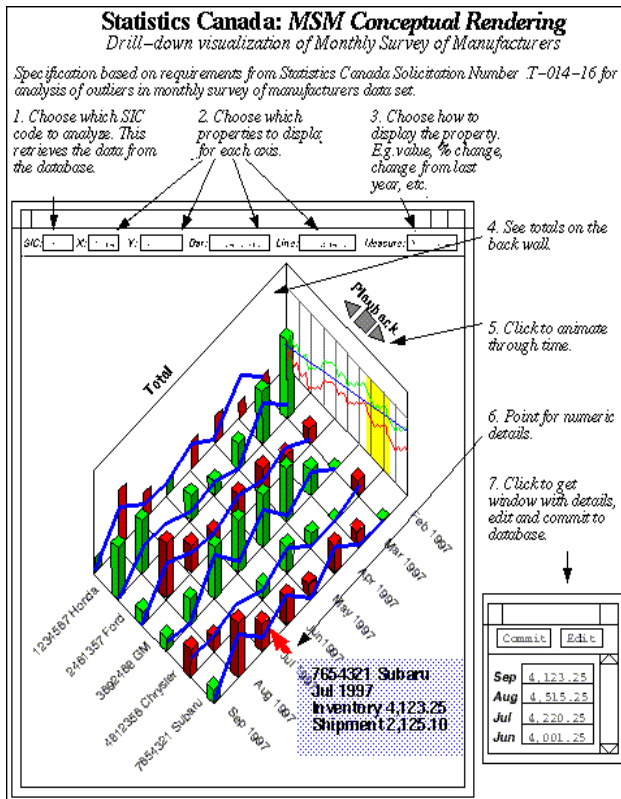


Figure 2: Statistics Canada, first design

This paper landscape is terse and does it completely follow the above guidelines because it is part of a larger proposal document where these other items are addressed. For example, the goals section simply refers back to the RFP; and the sequential description does not explain the visual diagram - it assumes that the diagram is self explanatory.

## 5.2. Detailed Paper Landscape Design

Following the success of the RFP, Visual Insights subsequently held a full-day meeting with key project stakeholders, including a half-dozen users, information technology staff, and management.

Significant findings were made that had a strong influence on requirements and design:

- The users are sophisticated statisticians with deep expertise in the domain of the data (Subject Matter Experts – SMEs).
- The stakeholders use terminology, such as “micro-data” to refer to the raw data at the company level, “estimate data” to refer to high-level aggregate data, etc.
- The primary task in the data analysis is to identify major changes in any reported index; determine the cause of the change; determine whether the change is

legitimate; correct errors and explain the legitimate changes. E.g. “Did auto industry inventories decrease 3% due to an error in the transcription of the data or due to strike by workers?”

- Different groups of users have evolved different workflows and artifacts (scripts, reports, etc) to achieve the task.
- One predominant workflow is “top-down analysis”. The user starts with high-level metrics, focuses on anomalies, then drill-downs to successively smaller subsets of data until the underlying micro-data containing the anomaly is identified.
- Another predominant workflow is “bottom-up analysis”. The user starts with a subset of micro-data (timeseries of individual companies) sorted to bring the largest contributors to change to the top. By successively reviewing the this micro-data, the estimate data will adjust.
- A third workflow is reviews timeseries of indirectly related data. These other timeseries are leading indicators that help explain why a change may have occurred in the data. E.g. a decrease in employment levels may precede a decrease in shipments.
- One long-established analysis technique is “alerts”. Alerts are triggered at both micro and estimate level data when the data surpasses a threshold indicating further investigation is warranted.

Based on these findings and a review of the existing reports and analysis techniques; many design ideas and fragments were sketched on a whiteboard, including:

- *color-coded line segments* within a time-series to differentiate portions that are increasing vs. decreasing.
- “*flags*” to indicate pre-computed triggers.
- *color-coded grids* to indicate which data subsets contribute most significantly to the larger estimate.
- *data adjustment techniques* for seasonal adjustments, for approximating new estimates, etc.

At the end of this meeting, it was determined that at least two paper landscapes would be created, one to reflect top-down workflow, another to reflect bottom up workflows.

A third paper landscape was also created, combining elements from the first two, as a “hybrid” supporting both top-down and bottom-up analysis. This third “hybrid” paper landscape is shown in figure 3. This third paper landscape was selected for the implementation, with some modifications.

# Drill-down Time Series Visualization

## Statistics Canada Monthly Survey of Manufacturers

This visualization will enable users to quickly identify anomalies and trends in time series data; and permit the user to interactively drill-down to all the components which make up the time series.

1. Visual layout shows a group of time series charts for an industry group. The user can enter any numeric industry code to choose the industry. Initially the application will default to everything: code 0000.

2. Initially the visualization starts with 3 measures. However the user can add or remove measures such as New Orders, Raw Materials, Production, etc.

3. The back wall show information at the Estimate level. The predominant feature of the estimate wall is the time series. Various time series can be chosen:

ESTIMATE	
<input checked="" type="checkbox"/>	Raw \$ + %
<input checked="" type="checkbox"/>	Seasonal Adj. \$ + %
<input type="checkbox"/>	Trend \$ + %

The \$ value is shown by the height of the line. The % change is shown by the brightness of the line (brighter if a larger change). The last month is shown with a thicker line, as well as the same period 12 months and 24 months ago. The calendar year is shown with light toning behind the time series.

7. The back wall shows related data, such as GDP, employment figures, or time series from the CANSIM database at a later phase.

8. Point at any time series for a brush of details. A brush menu is used to set what information to display in the brush. The brush can include many months worth of data, more detail about the company, etc.

1000 Food Quebec					
1234567 Foo Manf.					
200 Front St. W. # 200					
R. Smith, Mgr. 416 555-1212					
Weight 2, Benchmark 25					
TIH	Raw	Seas	Cont		
9703	900	1,800	2	400	1
9702	850	1,700	2	395	1
9701	756	1,780	2	390	1

4. In front are the companies' time series ranked by largest contribution.

5. The company time series can show:

RSN Time Series	
<input checked="" type="checkbox"/>	Raw \$ + %
<input type="checkbox"/>	Adjusted \$ + %
<input type="checkbox"/>	Seas. Adj. \$ + %
<input type="checkbox"/>	Contribution \$ + %
<input type="checkbox"/>	Seas + Cont \$ + %

Different sets of colors are used to distinguish the different time series. Sort time series using one of these criteria

9. Click on any company to get an edit window to change a number and re-run the seasonal adjustment.

10. Alerts. Flags appear beside any company, or along the drill-down buttons, to indicate certain conditions which a particular company meets. For example, if that company is in the Micro report, a blue flag appears, if that company is in the Must report a purple flag appears. Other conditions could be take-all, \$ change, % change, contribution change. The user would be able to set which alerts appear.

11. Drill-down. Click on any of the provincial buttons or the sub-category buttons to drill-down to the next level of estimate. This will also replace all the companies to just the companies which match the level of drill-down (ie just the Manitoba companies, or just the 1020 companies). The buttons will adjust after the drill-down and can be drilled-down again.

12. Various extensions can be added in the future, such as: saving preferences, printing images, setting ranges for comparisons, limiting companies to display based on Micro, Must, company size or other filters, etc. Not all features shown here will be feasible in the timeframe for the prototype

6. Choose from a list to set the mode to:  
 - index to 100.  
 - % change from previous month  
 - % change from same month previous year

Figure 3. Statistics Canada detailed design.

This is a very detailed paper landscape – intended for detailed feedback and for construction. Familiar paper landscape elements are here, as well as highly evolved visuals and interactions:

- Graphical representations (glyphs) use a number of visual attributes to convey information, such as the

timeseries (points 3 & 5), using line charts with brightness and hue and a shaded context.

- Note the many interactions for manipulating timeseries (point 3, 5 & 6) with the ability to view raw data, seasonally adjusted data, weighed data (contribution), indexed to a base date, previous month

of same month previous year. These many techniques are important to workflow (e.g. estimates are only recalculated on particularly days of the month, weights are re-balanced on a yearly basis) and accommodating the needs of different users (e.g. agricultural data has strong seasonality, manufacturing data does not).

Workflow is not explicitly outlined in the description; however, the ability of this third design to permit multiple workflows to work together is critical its acceptance:

- The right wall (estimates wall) facilitates top down workflow. The estimate timeseries and the flagged buttons provide information for deciding where to drill down next.
- The floor (micro data) facilitates bottom up workflow. Sorting, labels, side-by-side comparison and flagged series provide information for deciding which timeseries to focus.
- The left wall (related data) supports the addition of external data to the analysis.

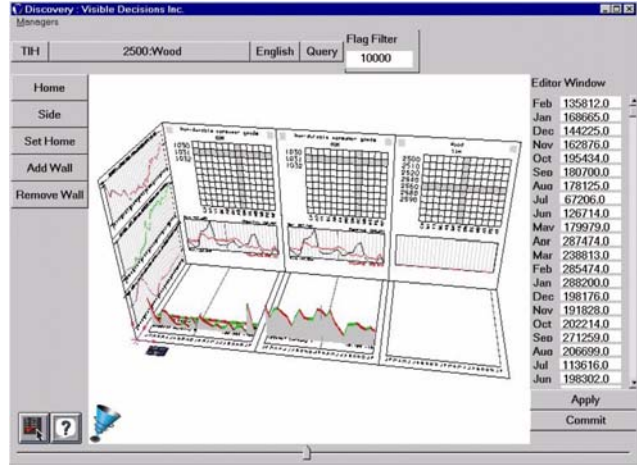
The success of this solution is that it not only accommodates different workflows but enables users to move back and forth between different workflows - visually and interactively moving back and forth between micro data and estimate data.

### 5.3. Feedback and Implementation

The paper landscape described above was accepted, with the following modification: the button wall was replaced with grid wall for identifying changes and contribution by both industry and geography.

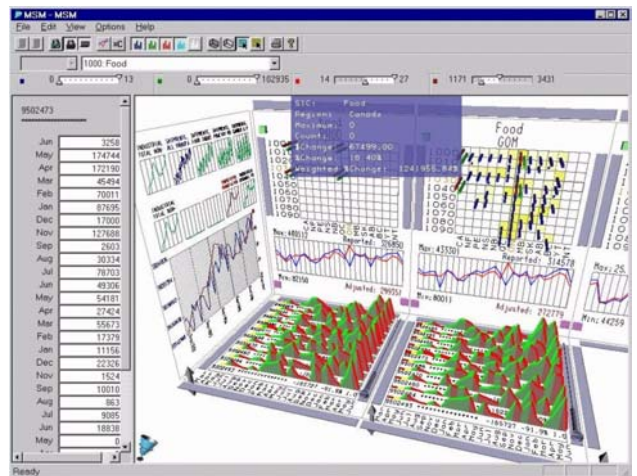
The paper landscape also facilitated discussion about data transformations. E.g. seasonal adjustment calculations are done by highly specific algorithms on a centralized computer at scheduled times. The paper landscapes showed interactive updates of estimates and seasonal adjustments. This expectation became obvious during discussions between users and technical staff viewing visuals on a paper landscape, as opposed to footnotes in a specifications document. A workaround was resolved before any code had been written. Attempting to resolve this during development would likely have added at least 2 more man months of effort to the project.

The initial pilot implementation is shown in figure 4. All the key features as described by the paper landscape can be seen.



**Figure 4: Statistics Canada Pilot Implementation.**

The production implementation is shown in figure 5. All the same key features can be seen, with many additional enhancements.



**Figure 5: Statistics Canada Production Implementation.**

### 5.4. Results

A very demanding user community, a data rich environment with analytic complexity, multiple workflows, and the pressure of short production deadlines made this particular visualization very challenging. The paper landscapes greatly facilitated early discussions about workflows, visual representations, and interactions. It is highly doubtful that such a successful solution could have been achieved in a “first” implementation without the use of paper landscapes. The visualization is in use today at Statistics Canada, six years after the initial meetings.

## 6. Conclusions and future work

Paper landscapes are valuable design time tool for stakeholders to validate their understanding of the project and assess downstream impact. Stakeholders can use the document to walk through workflows, effectively testing use case scenarios. Proposed solutions can be evaluated against each other. Project owners can evaluate whether sufficient resources (computing power, data, project staff, training resources) are available.

Paper landscapes can reduce the overall development effort. In one scenario the team was able to identify issues between data actually available and the intended display, saving more than two man months. In a number of cases, paper landscapes have identified different workflows and requirements among user groups. Without identifying and accommodating these needs early in the process would risk a visualization re-write or non-acceptance of the solution.

A difficulty with paper landscapes is the difference between the design artifact and the actual implementation. If the design document is too abstract (a whiteboard sketch or a drawing such as figure 3) some people may have difficulty understanding the representation. This is similar to the difficulty people may have relating a drawing of a floor plan to a building. When we use a rapid prototyping tool (Visual Insights Studio), the visuals can appear as they would in the target application. Unfortunately, in this scenario, many people have difficulty understanding that the prototype is not the finished application – it appears to be 3D, it appears to have data, and it may even appear to have interaction.

Paper landscapes, whether on paper or constructed with a rapid prototyping solution, are a stepping stone towards a solution. In an ideal world, visualization designers would compose the visuals and interactions for their target visualization in an easy to use, point and click environment against real data. Because of the level of complexity in understanding coding, databases, user domains, data modeling, client/server architectures, visual design, etc makes such an integrated solution a “holy grail”. Even traditional user interfaces (e.g. windows application, website) require a multi-disciplinary approach with designers far removed from the larger context of the application because of the complexity of various systems involved.

Visual Insights has done some R&D work in this area. It should be noted that software tools made for designers (e.g. Alias, AutoCAD, Flash) are very complex. The target tool may require significant effort create – more than the ability of the visualization market to support today.

In the future, better design and visualization tools should replace paper landscapes.

## 7. Acknowledgements

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